

November 8, 1956

TO: Mr. H. R. Costley (3)

FROM: A. G. Koepfgen

CC: R. Abernethy J. A. Lea
E. W. Bernitt M. F. Moore
W. S. Berry R. J. Orr-Toronto
V. E. Boyd H. G. Paxton
J. L. Brown, Jr. R. T. Purdy
R. Chapin, Jr. J. W. Raisbeck
W. L. Courage G. Romney
Leo Fenn - Toronto R. K. Seidel - Milw.
J. Flasher - Tor. L. H. Shippee
J. Gogola - Ken. R. S. Turner
R. C. Hurd, Jr. W. E. Wads - Toronto
J. A. Hehry - Tor. J. W. Watson
J. E. Johnson W. M. Wey

SUBJECT: Schedules No. 7 - Series III Metropolitan

Attached are three copies of the subject building schedule. This schedule reflects the recent revision in Canada and Export requirements resulting in the continuing of the 42 a day rate through November, 1956. In addition, it reflects the increase in December and January to maintain a 42 per day rate. Thereafter, we have increased the schedule 10 per day resulting in a grand total daily rate of 58 starting February, 1957. This later increase is the result of the writer's cable to you November 2 and your reply of November 5. You will note that the total of 15,000 commitment will be completed within 5 working days of June, 1957.

It is understood that the Export Department is reviewing estimated requirements submitted by their field people as a result of the expansion of the market to a world basis. It is expected that this will be completed in the next few days, however, it was felt that we should advise you of this present revision at once.

Customer options will remain the same as authorized previously except the Canadian requirements for white-side-walls which will be revised as shown. We are listing these customer options as follows:

	Mash and Hudson Domestic	Foreign (N-E Canada and Export Sales)
<u>PAINT until new colors are available</u>		
P905-P909 Caribbean Green and White	33 1/3%	33 1/3%
P911-P909 Coral Red and White	33 1/3%	33 1/3%
P910-P909 Sunburst Yellow and White	33 1/3%	33 1/3%
<u>PAINT after new colors are available</u>		
P913-P914 Mardi Gras Red-Frost White	33 1/3%	33 1/3%
P910-P915 Sunburst Yellow-Frost White	33 1/3%	33 1/3%
P912-P914 Berk, Green Med.-Frost White	33 1/3%	33 1/3%

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Schedule No. 7 - Series III Metropolitans

	<u>Nash and Hudson Domestic</u>	<u>Foreign (N-H Canada and Export) Sales</u>
<u>TIRES</u>		
White Side Wall	100 %	15 %
Black Side Wall	-	85 %
<u>RADIO</u>	100 %	100 %
<u>WEATHER EYE</u>	100 %	100 %

It is desired to limit the commitment for customer options to February, 1957 for the present. As soon as we have established the schedule for the world-wide export market, perhaps we can advise you of an additional commitment on customer options.

Mr. Johnson is preparing a revised shipping schedule which he will send to you immediately.

If there are any questions, please advise.

A. G. Koepfgen

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ACE:ms

Attachment

SCHEDULE NO. 7 DATE 11 /6 /56
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE
 PRODUCT
 SERIES III 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MTRS. CO., LTD. ENGLAND

APPROVED R. Abernethy (signed) DATE 11-9-56
 APPROVED _____ DATE _____

DESCRIPTION	BUILT FACTORY EST THRU Sept.	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)												TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL			
		MONTH Oct. DAYS 23			MONTH Nov. DAYS 22			MONTH Dec. DAYS 18			MONTH Jan. DAYS 22			MONTH Feb. DAYS 20				MONTH March DAYS 21		
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL		DAILY	MONTH	CUM'L TOTAL
DOMESTIC:																				
Hard-Top	4755		544	5299		762	6061		595	6656		753	7409		714	8123		753	8876	
Soft-Top	541		116	657		60	717		78	795		82	877		130	1007		133	1140	
Total U.S.	5296		660	5956		822	6778		673	7451		835	8286		844	9130		886	10016	
Over/(Under) Sched. No.6	0			0		60	60		71	131		79	210		204	414		214	628	
FOREIGN:																				
EXPORT Hard-Top	424		23	447		49	496		50	546		31	577		54	631		53	684	
Soft-Top	210		0	210		0	210		0	210		0	210		7	217		11	228	
Total Export	634		23	657		49	706		50	756		31	787		61	848		64	912	
Over/(Under) Sched. No.6	0		(70)	(70)		20	(50)		19	(31)		31	0		0	0		0	0	
CANADA NASH Hard-Top	310		195	505		32	537		28	565		25	590		149	739		130	869	
Soft-Top	15		0	15		0	15		0	15		15	30		6	36		33	69	
Total Nash-Canada	325		195	520		32	552		28	580		40	620		155	775		163	938	
Over/(Under) Sched. No.6	0		50	50		15	65		0	65		0	65		0	65		0	65	
CANADA HUDSON Hard Top	129		88	217		21	238		5	243		15	258		90	348		95	443	
Soft Top	10		0	10		0	10		0	10		3	13		10	23		10	33	
Total Hudson Canada	139		88	227		21	248		5	253		18	271		100	371		105	476	
Over/(Under) Sched. No.6	0		20	20		15	35		0	35		0	35		0	35		0	35	
TOTAL FOREIGN	1098		306	1404		102	1506		83	1589		89	1678		316	1994		332	2326	
Over/(Under) Sched. No.6	0		0	0		50	50		19	69		31	100		0	100		0	100	
GRAND TOTALS																				
Hard-Top	5618		850	6468		864	7332		678	8010		824	8834		1007	9841		1031	10872	
Soft-Top	776		116	892		60	952		78	1030		100	1130		153	1283		187	1470	
Total	6394		966	7360	42	924	8284	42	756	9040	42	924	9964	58	1160	11124	58	1218	12342	
Over/(Under) Sched. No.6	0			0		110	110		90	200		110	310		204	514		214	728	

